

# OPERATION REPORT 2008

Maison Chance Association Vietnam

## APPENDIX

I.	People who received assistance	Page 03
II.	Organization	Page 03
III.	Health	Page 05
IV.	Training, education	Page 06
V.	Vocational training	Page 07
VI.	Production and Sales	Page 08
VII.	Administrative affair	Page 09
VIII.	Financial report	Page 10
IX.	Operation Forecast for 2009	Page 10
Х.	Conclusion	Page 11



### Maison Chance's 2008 Operation Report

This report outlines the progress of humanitarian activities of the Maison Chance Organization to help the disadvantaged and disabled people in Vietnam. These activities are carried out at the Maison Chance shelter and at the Take Wings Centre in the outer suburbs of Ho Chi Minh City.

#### I. People who received assistance

There are two groups of disadvantaged people who are able to receive assistance from Maison Chance:

- Paralyzed people who have either lost the use of their arms or legs or in some case both. Many of these people are victims of serious work accidents.
- Orphans or street children from poor families. They mainly are over 8 years old.

During the year 2008 a total of 272 people from the above groups have been offered either accommodation, education, vocational training or daily care and assistance.

During the year the average number of residents at Maison Chance shelter was 55 with a total of 10 new residents being accepted and 5 former residents moving out. At the close of the year there were a total of 54 residents comprising 36 disabled people and 18 orphans or teenagers coming from difficult situations.

There are also 25 people that live in the local community (including 21 disabled people and 4 poor persons) who undergo learning and skills training at the Take Wings Centre. Indeed, some of these are former residents of the shelter.

In addition we have 180 local children, from poor or disadvantaged local families, who receive free education at the Take Wings Centre covering years 1 - 5 curriculums.

#### II. The Organization

#### Human resources

#### Project Office

The Project Office of Maison Chance is covered by a license issued by the Vietnamese Government and this license is renewed annually. The office is run by Ms Tim Aline Rebeaud with the assistance of two staff and a number of volunteers who assist with many of the daily administrative tasks. Although the office continues to supervise many of the current activities, its primary duty is to plan for new projects in the Maison Chance development program and to oversee their implementation.

#### The Management

At the end of 2007, the management team comprised 4 members but during 2008 the team increased to a total of 6 members as follows:

- Mr. Pham Hong Ky, Chairman
- Ms Tim Aline Rebeaud, Deputy Chairman
- Ms Truong Thi Kim Chi, Member
- Mr. Vo Thanh Tung, Member
- Mr. Nguyen Hung Nghia, Member
- Ms Nguyen Thi Phuong Lan, Member

#### <u>Staff</u>

Most of the staff are salaried and sign labour contracts when they work for Maison Chance; however some do not actually receive a salary because they are either receiving shelter or assistance from the organization. At the end of 2007 the total staff comprised 32 employees and 8 volunteers but by December 2008 the number of volunteers had increased from 8 to 11 people.

The break-down of the staff numbers is as follows:

- Administration: 4 staffs
- Education: 10 teachers (5 volunteers) consisting of 5 full-time primary teachers, 2 English/French teachers and 3 art teachers.
- Training: 4 vocational teachers including one volunteer
- Social staff: 2 staffs
- Production: 2 staffs including one volunteer
- Health: 7 staffs including 4 volunteers
- Maintenance: 1 staff
- Store keeper: 1 staff
- Driver: 1 staff
- Chief: 4 staff including one volunteer
- Security guard: 4 staffs
- Cleaner: 3 staffs

#### **Volunteers**

#### Vietnamese volunteers

Throughout 2008 Maison Chance has enjoyed the continuing relationship and cooperation with 4 doctors, 4 teachers (music, Art, English and Martial Arts) plus one cook and a person in charge of the sales.

The doctors include a dentist, an otorhinolaryngology specialist, an urinologist and a specialist in osteology. They have been with us for many years and continue to support us at times of emergency or urgent needs.

In addition, during after school hours at the Take Wings Centre, volunteers give the children the opportunity to participate in Martial Art sessions to improve their overall health.

#### Foreign volunteers

During the year 2008, we welcomed a total of 26 overseas volunteers including

- Short term (under 2 months) : 16 volunteers
- Medium term (from 2 to 6 months) : 7 volunteers
- Long Term (Over 6 months) : 3 volunteers

We have been further assisted by 12 teachers (covering many subjects such as English, French, Computer skills, Music, Art and other cultural subjects) and 5 health care volunteers including 2 doctors, 1 nurse, 1 physiotherapist and 1 occupational therapist. We also welcomed 2 social workers, 1 volunteer who came to make a documentary about Maison Chance and a group of 6 French students who joined us to organize a series of recreational sessions for the children.

#### Material resources

The Maison Chance organization currently has two facilities:

- Maison Chance shelter – where we accommodate and take care of the disabled persons and the orphans;

- Take Wings Centre – where the education and the vocational training workshops are located.

Maison Chance shelter has a maximum capacity for just 60 residents and Take Wings Centre has a maximum capacity of 230 spaces. However demand at both places has exceeded our capacity and both places have now become too small. If demand continues to increase, we will not have sufficient space.

We are therefore trying to solve this dilemma by relocating the classrooms to a new location to be known as Village Chance. The existing classrooms at the Take Wings Center will be transformed into additional workshops and vocational training areas. We also are hoping to extend the first floor of Maison Chance shelter to increase the area available to accommodate orphans.

By the end of 2008 Maison Chance is working in three separate facilities all within 10 minutes walking distance of each other:

1. Maison Chance shelter, 650m<sup>2</sup>

(06/17 Tan Ky Tan Quy str, Quarter 4, Binh Hung Hoa A Ward, Binh Tan District, Ho Chi Minh City)

2. The Take Wing Centre, 1200m<sup>2</sup> (19A No.1 Str, quarter 9, Binh Hung Hoa A Ward, Binh Tan District, Ho Chi Minh City)

3. Village Chance, 3513m<sup>2</sup>

(18B Str, quarter 22, Binh Hung Hoa A Ward, Binh Tan District, Ho Chi Minh City)

#### III. Healthcare

The Healthcare staff members include a doctor, a volunteer nurse, two physiotherapists (including a volunteer) and three other carers looking after the patients on a daily basis.

Both facilities are provided with an infirmary and an open exercise area for the disabled. Maison Chance shelter is better provided with modern healthcare equipment to support those exercises. The main pharmacy is at the shelter and is available 24/7.

The healthcare room of the Take Wings Center is also available for the children and the staff. The medical team is constantly on the look out for any problems evolving from the patients' existing conditions or other emergent cases.

During 2008 the healthcare room of the Take Wings Centre was equipped with two dentistry chairs.

Meeting are organized on a regular basis to help all members of the Maison Chance community gain enough knowledge to protect themselves from common diseases.

#### IV. Education

The Take Wings Centre has 5 classes to assist all members of the Maison Chance family as well as children referred by social officers and regional authorized organizations.

The training is totally free. There are 180 students participating in these classes. At the end of school-year 2007 – 2008, 26 primary students successfully completed graduation

All students are assisted and encouraged to finish at least the primary education and then those who have sufficient skills and desire can go onto higher levels. In 2008, there were 9 students continuing to study higher education levels at other schools with 3 of them finishing their high school and another 2 have continued on into university beyond the end of the school year of 2007 – 2008.

There are 49 students at from Grades 4 & 5 who are participating in computer class to upgrade their knowledge and have an easier access to higher levels of education. There are many other extracurricular activities such as painting, music, martial arts, traveling, educational exchange with other schools and houses and other activities.

- 26<sup>th</sup> Jan 2008, 176 students joined in the Tet Holiday held by the Disabled Children House at Phu Tho Stadium.

- 12<sup>th</sup> April 2009, the HCMC National University visited and gave 175 presents to the students

- 18<sup>th</sup> April 2008, 10 disabled and orphan children went to and had fun with other children from the Cultural Centre in Hoc Mon Province on the disabled children day.

- 9<sup>th</sup> May 2008, the HCMC Education College had an exchange with Maison Chance students.

- 15<sup>th</sup> May 2008, the students of The University of Economics visited and gave 25 presents to 25 students out of 5 best classes and 12 gifts to students of Maison Chance.

- 27<sup>th</sup> May 2008, 175 students attended the football tournament for poor children at Lanh Binh Thang stadium.

- 1<sup>st</sup> June 2008, the World Children Day, nearly 200 children and disabled beneficiaries visited Can Gio, a southern province of Ho Chi Minh City. All had chance to discover mangrove, parrots, crocodiles and the Can Gio beach.

- 14<sup>th</sup> July 2008, students of the University of Natural Science visited the Centre and taught our children computer for one month (Green Summer Campaign 2008)

- 30<sup>th</sup> June 2008, Ms Nguyen Thi Dieu and Ms Colleen Kinneen (2 volunteers from Boston USA) taught the children the world culture for 1 month.

- 22<sup>nd</sup> December 2008, Target Company invited 25 pupils to do dancing and singing performance during the closing ceremony of "Target International Giving Program 2008". This program allows a grant of 11,000 USD to Maison Chance.

- Christmas 2008, all the children had a lot of fun and were given gifts at Maison Chance's two facilities. The Hoang Quan Band and Cholon Resin Company attended these parties.

64 poor pupils have free lunch at the Take Wings Center (after that the social worker had learnt about their disadvantaged family background).

#### V. Vocational training

The Take Wings Centre has 4 workshops with 60 disabled people participating in drawing, sewing, bamboo work and computer vocational training.

#### Sewing Workshop

Ms Truong Thi Anh is the professor. There are 17 students studying sewing. They make decorations, souvenirs and clothes which are sold both locally and overseas.

#### Drawing Workshop

Mr Nguyen Vu The Anh is the main teacher. There are 19 students studying perspective drawing, still-life, oil painting, and other art forms. They create both original artwork and replications of famous Vietnamese and international artists. Handmade cards are also made here.

#### Small carpentry Workshop

Mr Tran Viet Hung is responsible for this class. There are 7 students who are taught to use various bamboo and wood work equipment and machines so that they can produce a variety of items such as shelves, tool boxes, night-lamps, tables and chairs. All of those items are made of bamboo. The workshop also takes custom orders for items such as wooden frames.

#### **Computer Class**

Mr Doan Tom Hong (volunteer) is the main teacher. There are 13 students training in website design and management and graphic design. The computer room is also used to teach the 4th and 5th grade students basic computer and graphic skills

#### VI. Production and Sales

Production and Sales department is composed by 1 person in charge of production, 1 person in charge of the sales in Vietnam and 1 person in charge of the stock. The project office of Maison Chance is in charge of the sale outside Vietnam.

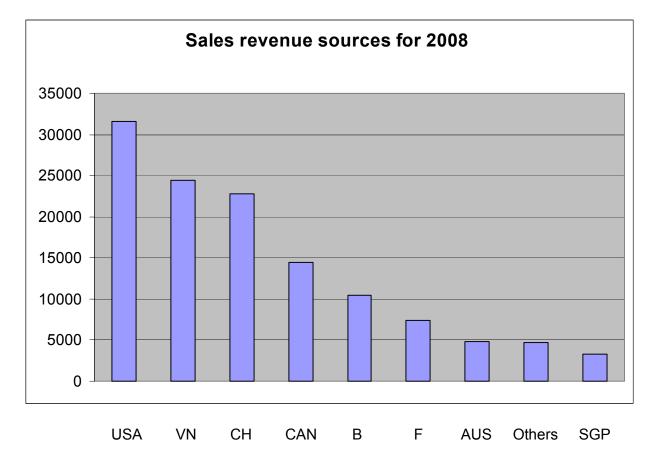
At the end of their apprenticeship, students can make products that meet the demands and requirements of both local and international markets. Maison Chance's offices in Americas and Europe play an important role in delivering these products.

In 2008, 19 students received benefits from the sale of their own products. They are paid 20% upon each item they made while 80% is credited their own accounts which remain under the control of Maison Chance. All of the students have the right to access their accounts after totally completing their training course so they will be able to start their own lives with a guaranteed capital.

The disabled who are living independently outside and working at the Take Wings Center can have a free lunch at the center during the first three months.

The Take Wings Centre is also equipped with shelves displaying and selling all the products made by students. There are 3 shops in the Ho Chi Minh City's city centre that stock products from the Take Care Centre. Payment and restocking occurs at the end of each month.

In 2008, the revenue of 4 workshops and the internet café (located at Maison Chance shelter) was about 123,000 USD from which the profit was about 30,000 USD. In 2007, the revenue was about 51,000 USD and the profit was about 9,800 USD.



In 2008, the USA based office was the most successful one. Below is the summary of each country:

#### VII. Administration

The general activities in the year:

- Change of partner. The Catholic Solidarity committee had passed the partnership with Maison Chance to the Ho Chi Minh City Sponsoring Association for Poor Patients (according to the circular n° 668/UBND-VX from the People's Committee of Ho Chi Minh City on 01/26/2008).

- Signing of a contract of agreement between Maison Chance and the Ho Chi Minh City Sponsoring Association for Poor Patients to keep on helping all activities of Maison Chance and to realize the Village Chance project (in 5 years).

- Realize the demand of transferring the Certificate of right to use the land of the Take Wings Center.

- To comply with all the necessary formalities for the workers coming from abroad (the people living in the Take Wings Center).

- The formalities for the construction of Village Chance following:

> 8/15/2007 until 7/15/2008: signed a contract to handle the land (following the jurisdiction's formalities) between the current land owner and the representative of Maison Chance in Vietnam.

> From 1/2008 until 10/2008: the architects coming from USA, Europe, Canada and Vietnam have realized a design plan for Village Chance.

> 7/16/2008: delivered the formalities to the Resources and Environmental Service of Ho Chi Minh City asking information to finalize the handing over of the land.

> 8/22/2008: received the official letter 6814/TNMT-QHSDD from the Resources and Environmental Service, the subject matter of which covered the location for Village Chance's construction and guidance to continue with the application following:

 $\sim$  Completing the formalities of validation of the architectural plans of the Village Chance with the urbanization service of Binh Tan District.

~ Contact with the construction service to receive a plan and an appreciation investment following the conditions of the Decree n\* 90/2006/ND-CP on 9/6/2006 of the government about the details of the decisions and guiding to execute the law of the Dwelling-house.

- On 10/2008 signed a contract with the Vietnamese construction company to complete the technical plan of the project.

- On 12/15/2008 last step to make official the ownership of the land; delivery of the sales contract to the Ward's authorities.

- On 12/20/2008 sending the official circular n° 22/CV/HBT.09 to the People's Committee of Binh Tan District in order to obtain the detailed urbanization planning project of our land, scale of 1/500.

INCOMES 2008				
	Categories	VND	USD	
1	Incomes from production	(1USD = 16,800VND)		
	Incomes from production (cash)	518,235,100	30,847	
	Incomes from production (bank)	595,989,344	35,476	
	Total	1,114,224,444	66,323	
2	Donations			
2.1	Bank:			
	Foundation Michelham of Hellingly, Switzerland	2,381,338,680	141,746	
	Fundraising in Australia	1,975,562,238	117,593	
	Maison Chance Switzerland	1,928,258,640	114,777	
	Donations from private individuals	1,024,557,528	60,986	
	Region Rhone-Alpes, France	833,724,000	49,626	
	Terre des Hommes Alsace, France	378,502,800	22,530	
	Maison Chance France	278,090,400	16,553	
	Target International Sourcing/AMC, USA	184,698,360	10,994	
	Maison Chance USA	134,326,080	7,996	
2.2	Cash	7,746,956,000	461,128	
2.3	Other incomes in cash	51,073,500	3,040	
	Total	16,917,088,226	1,006,970	
	Detail of the donations according to the program			
	Maison Chance shelter	2,078,761,440	123,736	
	Take Wings Center	1,246,422,360	74,192	
	Village Chance	3,749,512,880	223,185	
	For all the programs	9,858,474,546	586,814	
	Final total	18,031,312,670	1,073,292	

#### THE EXPENDITURE IN 2008

The operating expenditure in 2008 was 311,216.60 USD (see the details in appendix). Apart from the normal running costs for every year, there is also the expenditure of the land investment to build Village Chance. During the year 2008, Maison Chance paid 198,131 USD for the purchase of the land.

The total expenditure in 2008 was 509,347.60 USD.

#### IX. Operation forecast for 2009:

Along with the continuing the ongoing programs of providing and maintaining the existing buildings and continuing with the health, education and vocational training programs, Maison Chance, since 2007, has been committed to the new project of building Village Chance. We hope to be able to complete all of documentations by the first semester of 2009, which would allow us to build on the acquired site. This construction program plans

for the project to be completed within 14 or 15 months. The completed project will create a village comprising 40 houses that will provide accommodation with full wheel-chair and disability access. It will be able to accommodate up to 125 handicapped people and their family. (They will rent the rooms).

- Village Chance will become the school and will provide free education for about 200 disadvantaged children including the existing pupils who come from both within Maison Chance and the local community.

- A sport place will be built in Village Chance, to give an opportunity to the handicapped people to participate in additional physical activities. This place would be used also for the student's entertainment and could be become a focal point for the musical activities.

- A small swimming pool would be also a goal to help the handicapped people to become stronger.

- A hospital would also be opened to care for the residents 24/24.

- To encourage greater communication between the people in Maison Chance and the neighborhood, we would build a restaurant and the chef would be one of our students. We may also be able to use it as a hall for the student during their lunch time and also receive external customers for lunch and dinner.

- An internet coffee (about 10 places)
- A laundry room

- Some additional rooms for Maison Chance's friends and principally for handicapped tourists.

Finally, we would researching the possibility and viability of creating a holiday resort location adapted to the handicapped people in Vietnam. This project could help us to better secure revenue for the organization to meet the ongoing expenditure in the Take Wings Center.

The ongoing programs will continued in 2009. The finance budget for the expenditures of Maison Chance shelter and Take Wings Centre will be 372,787.80 USD (see the details in appendix):

Expenditure for the program	VND	USD
Maison Chance shelter	1'295'000'000	78,484.8
Take Wings Centre	2'808'000'000	170,181.8
Shared services	1'298'000'000	78,666.7
Investment	750'000'000	45,454.5
TOTAL	6'151'000'000	372,787.8
		(1119D - 16 500)/NF

(1USD = 16,500VND)

#### X. Conclusion

The year 2008 saw a big improvement in the Maison Chance Organization. The organization increased its representative offices in France, Swiss and Belgium to create new offices in the USA, Canada, Germany and England. By the end of 2008, Maison Chance had been officially recognized by the USA Federal Government.

This growing international network has given an opportunity to bring together all our supporters from around the world and the resultant effort has allowed the Organization to realize their latest goal – the preparation of a formal agreement to develop the International Federation Maison Chance. This agreement will be celebrated on 26th April 2009 in the presence of all representatives from the different countries.

Made in Ho Chi Minh City on 3/2009.