



## TABLE OF CONTENTS

#### 2 MAISON CHANCE IN SAIGON

- **3** FACILITIES IN SAIGON
- 4 BENEFICIARIES
- 6 EMPLOYEES
- 7 EDUCATION
- 11 VOCATIONAL TRAINING AND PRODUCTION
- 13 SOCIAL DEPARTMENT
- 14 HEALTH DEPARTMENT
- 15 ADMINISTRATIVE DEPARTMENT MAINTENANCE DEPARTMENT

### 17 MAISON CHANCE IN DAK NONG

- 18 BENEFICIARIES
- 18 EMPLOYEES
- 19 EDUCATION
- 21 VOCATIONAL TRAINING AND PRODUCTION
- 22 SOCIAL DEPARTMENT
- 23 HEALTH DEPARTMENT
- 24 AGRICULTURAL DEPARTMENT
- 25 ADMINISTRATIVE DEPARTMENT
  MAINTENANCE DEPARTMENT
- **26** PROJECTS OFFICE
- **26** COORDINATION COMMITTEE
- 27 SOCIAL ENTERPRISE
- 29 FINANCIAL REPORT



## **MAISON CHANCE SOCIAL CENTER IN SAIGON**



#### TAKE WING CENTER

Inaugurated in 2006, Take Wing Center includes various vocational training workshops where people with disabilities can learn sewing, painting, IT, and stone carving. It also houses different offices of the organization.



Opened in 1993, Maison Chance Shelter provides accommodation for orphans and people with disabilities.



### **VILLAGE CHANCE**

Village Chance, which entered into service in 2011, includes a kindergarten, a primary school, a restaurant, a bakery, and a therapeutic pool. There are also guest rooms and handicap-adapted apartments for families with one or more members with wheelchairs.

## **BENEFICIARIES**

In 2021, Maison Chance Social Center in Saigon helped 1,244 people.

26

#### MAISON CHANCE SHELTER

14 people with wheelchairs, as well as 12 orphans and disadvantaged teenagers, are now living in the Shelter. In 2021, five beneficiaries reintegrated into society, and the Shelter welcomed a new member.

318

#### **VILLAGE CHANCE**

223 underprivileged children, adolescents, including 27 children with mental and physical disabilities, have been provided with free schooling at Village Chance.

95 people with wheelchairs who are in difficult situations and their relatives are living and working for Maison Chance.

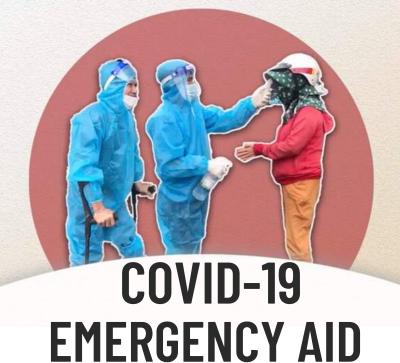
900

#### **EXTERNAL BENEFICIARIES**

A total of 900 impoverished children, disabled people, and reintegrated beneficiaries have benefited from the projects. These aids include medical care, medication, school fees, emergency food aids in response to the challenges caused by Covid-19 restrictions.







The year 2021 remained challenging. The Saigonese, particularly the manual laborers, were drained by the extended social distancing restrictions to limit the number of COVID-19 infected people from the Delta Variant. Maison Chance was able to implement food aid programs for the underprivileged student's families thanks to the contributions of supporters near and far. Food aid packages with hygiene kits were distributed to 900 people for three months. Each package cost USD 22 per person per month.

In September 2021, Maison Chance distributed smartphones and 4G sim cards for Internet access to 58 extremely impoverished children to help them learn online.





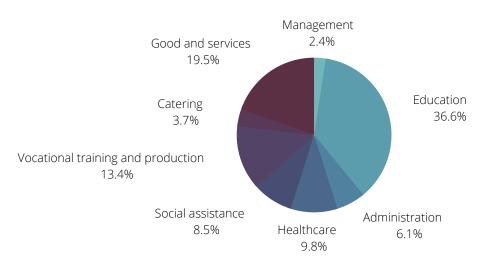






## **EMPLOYEES**

In 2021, there were 69 people working at three facilities in Saigon, including 54 official members, 10 temporary members (part-time or short-term working), and 5 Vietnamese volunteers.



#### REBEAUD AWARD FOR THE EMPLOYEE OF THE YEAR

Starting with Mr. PHUNG Lien Doan's initiative, the award is intended to applaud, recognize, and inspire Maison Chance employees.

In 2021, Ms. TRAN Thi Thu Ly, the HR – Accountant of the Projects Office and Social Enterprise, received the Rebeaud Award.

## **EDUCATION**

All children have the right to education, regardless of their family situations. Also, quality education can bring them a better life. Motivated by this faith, Maison Chance provides them with free schooling in its two educational facilities at Village Chance in Saigon and Maison Chance Social Center in Dak Nong.

A considerable proportion of Maison Chance pupils are unable to enroll in public schools because they lack a birth certificate. Furthermore, they are unable to pay the tuition payments. Many of them fall behind in school and have reached the age limit for admission to a public school.

The school curriculum includes subjects that meet the Ministry of Education and Training's requirements. From Monday to Saturday, free lessons are given by qualified teachers. Students receive uniforms, textbooks, and school supplies. Lunch and afternoon snacks are also provided at no cost.



### **KINDERGARTEN**

In 2021, the kindergarten welcomed 48 children aged 6 months to 6 years from disabled or poor labor families. From Monday through Saturday, the children are served balanced meals following food safety regulations.

The health of the children is checked in compliance with Ministry of Health standards. They are weighed on a monthly basis and dewormed twice a year.

The children are divided into two age groups. Educational and exploratory games are available for children aged 6 months to 3 years. Children aged 3 to 6 years are taught skills necessary for entry into primary school, such as writing, reading, and basic math.

Festival seasons, modes of transportation, nature and animals, hometown, road safety, natural phenomena, life skills, and so on are all covered in the educational curriculum. Volunteers also come to organize entertaining activities for the children, such as dancing or English lessons.

#### PRIMARY EDUCATION

At the end of May 2021, the academic year 2020-2021 came to a close. The final with exams were passed results 158 positive bv students who took part. Because of their good performance, half of them gift received а of encouragement.

The primary education program was completed by all 5th-grade students. Moreover, ten of them (42%) achieved full grades on both Math and Vietnamese final exams.

In August, 135 pupils began the new academic year of 2021-2022. They had to learn remotely because of the Covid-19 pandemic restrictions.

Maison Chance provided smartphones with internet access to the most underprivileged students so that they could learn more effectively.

95%

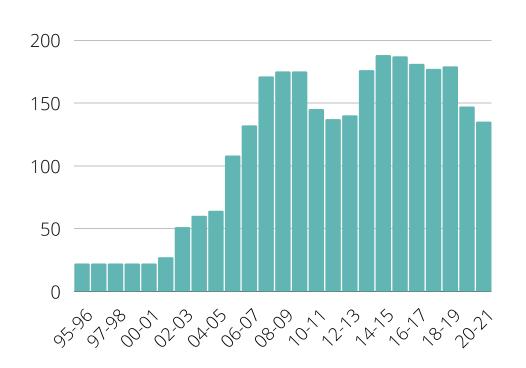
of Village Chance pupils passed the Math exam.

91%

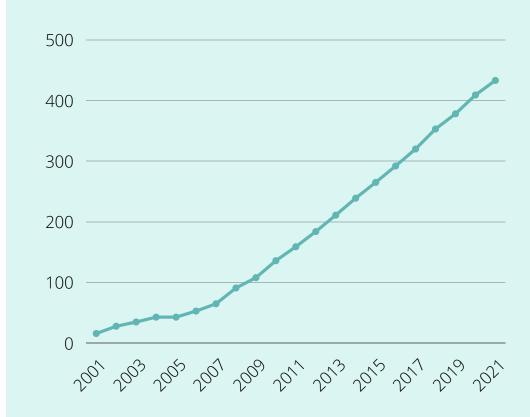
of Village Chance pupils passed the Vietnamese exam.



## NUMBER OF PUPILS PER SCHOOL YEAR



## NUMBER OF PUPILS GRADUATED FROM VILLAGE CHANCE'S PRIMARY SCHOOL SINCE 2001

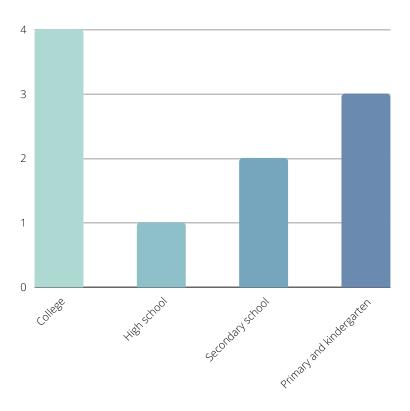






### **EDUCATION AT MAISON CHANCE SHELTER**

At Maison Chance Shelter, 7 orphans enrolled in external learning institutions: two in secondary school, one in high school, and four in college. Three other orphans are now going to kindergarten and primary school at Village Chance.



Every evening at the Shelter, tutoring sessions are given to aid the children in developing their English and revising their school lessons.

## **VOCATIONAL TRAINING**

About 50 people with disabilities and the underprivileged are training and working in five workshops at the Take Wing Center and the Village Chance.

After completing their training, it is up to the beneficiaries to decide whether or not to work for Maison Chance. They will be paid based on the work they undertake. They are paid 30% of the pay. The remaining 70% is placed in a separate account and will be returned to them once they have reintegrated into society. They will be able to renew their lives with the amount they have saved.



#### **PAINTING**

6 apprentices

The apprentices have the chance to practice oil painting techniques, reproduction, and small-size paintings in response to customer orders.

#### **SEWING**

14 apprentices

The apprentices learn how to produce stuffed animals, puppets, handbags, backpacks, key chains, decorative items, school uniforms, and other sewing products based on customer needs.

#### **BAKERY**

8 apprentices

Participants learn how to make baked goods such bread, pastries, cakes, and ice creams, as well as about different types of frozen flour and how to use them.

#### HARDSTONE CARVING

5 apprentices

The apprentices learn how to cut, carve, and polish semi-precious stones.

They also work on orders for jewelry and ornamental products.

## INFORMATION TECHNOLOGY

16 apprentis

The apprentices learn SEO, website design and management, as well as graphic design programs (Photoshop, Illustrator, etc.).



## GRADUATION CEREMONY FOR THE BAKERY STUDENTS

Maison Chance hosted a graduation celebration for eight students of the baking class in December 2021 (one student was absent for the photo). The course, which was set to begin in October 2020 and end in October 2021, was unexpectedly delayed owing to the pandemic response crisis before being restarted in December. Despite various obstacles, the participants successfully completed the training program. All participants demonstrated baking abilities and a professional demeanor.

The new course is scheduled to open in March of this year.

### **GRAPHIC DESIGN TRAINING COURSE**

In order to train more members of the IT room, Maison Chance arranged a Graphic Design Training course at the end of 2020.

The members gained in-depth graphic design skills and techniques by learning how to use Photoshop, Illustrator, and InDesign software. They knew how to design media publications such as flyers, posters, banners, as well as logo templates, stamps, stickers, product packaging, and other print materials.

Six trainees finished the course and received certificates after a six-month training program.

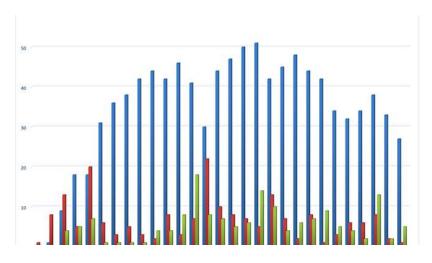


## SOCIAL DEPARTMENT

The social department assesses all applications for assistance and admission to Maison Chance. The department's other major task is to aid beneficiaries in their everyday life and vocational orientation, as well as to ensure their development at Maison Chance. The social workers are also responsible for preparing the beneficiaries for reintegration once they are ready. They've also been following up with the nearly 40 students who received the Albatros - Maison Chance scholarship. Thanks to this financial support, these financially disadvantaged adolescents could pursue further studies after completing primary school at the Village Chance. Currently, 8 children and adolescents from the Shelter are enrolled in a circus training program (3 times per week). They began practicing in 2013 and have since participated and performed in a number of performances. Furthermore, many activities were arranged throughout the year, such as music classes, library activities, and other events to create solidarity among recipients and encourage them to take initiative and responsibility. In 2021, the social department coordinated and implemented emergency food aid to support Maison Chance's beneficiaries and disadvantaged families in Saigon in the face of the Covid-19 pandemic restrictions.

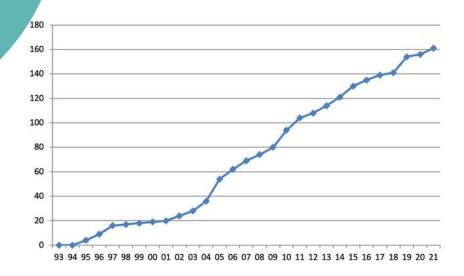


# NUMBER OF BENEFICIARIES IN THE SHELTER OVER THE YEARS



Number of beneficiaries rehabilitated during the year
Number of beneficiaries welcomed during the year
Number of beneficiaries at the beginning of the year

## TOTAL NUMBER OF SOCIALLY INTEGRATED BENEFICIARIES





## **HEALTH DEPARTMENT**

The health department monitors the physical and mental health of the beneficiaries.

Physiotherapy and hydrotherapy sessions are organized daily to relieve muscle pain and maintain joint flexibility for people with disabilities. In general, they have 7 hours of physiotherapy and 3 hours of hydrotherapy per week.

Every Thursday afternoon, a volunteer dentist comes to the Take Wing Center to take care of the beneficiaries' dental needs.

Primary health care is also made available. For cases requiring more specialized treatment, the department will schedule hospital visits.

## 9,678 HOURS OF KINESITHERAPY

DONE BY
THE HEALTH DEPARTMENT

## 172 DENTAL CHECK-UPS

ORGANIZED BY A VOLUNTEER DENTIST

## 64 HOSPITAL VISITS

FOR CONSULTATION OR HOSPITALIZATION

# ADMINISTRATIVE DEPARTMENT

The main responsibility is to coordinate and manage the daily activities of Maison Chance Social Center in Saigon. During the year 2021, the administrative department had some significant activities such as:

- Working with the local police to register temporary residence for the orphans and disabled members.
- Collaboration with the Binh Tan District Fire Department to follow the Fire Fighting Protection and Prevention Program's requirements.
- Preparing the documents and reception of inspectors from the Labor Office of Binh Tan district.
- Participating in meetings and seminars hosted by the Labor Service and other local authorities.





## MAINTENANCE DEPARTMENT

The main mission of the department is to maintain the three facilities of Maison Chance Social Center in Saigon, including:

- Repairing and maintaining beneficiaries' wheelchairs and electric wheelchairs.
- Refilling fire extinguishers; maintaining emergency power generators, air conditioners, lighting systems, and water purification systems in three facilities; maintaining the elevator and solar electric system at the Village Chance.
- Registering Maison Chance's vehicles at the Motor Vehicle Registration and Inspection Center, and renewing car insurance for the 29-seater bus and the 7-seater car.
- Maintaining the computers and other machines in vocational training workshops.
- Cleaning all the manholes and the sewerage system in the Take Wing Center and the Village Chance.
- Supervising the renovation at the Take Wing Center and Village Chance.



### THE GROUND FLOOR RAISING PROJECT

After two months of repair work, the ground floor raising project at the Take Wing Center was completed. The project was launched to solve the water flooding at the center when it rains, which has a negative impact on the center's daily activities as well as causing difficulties for wheelchair users.

The center's inner ground floor was increased by 40cm, and the outside ground floor was raised 60cm. The project is expected to make the center's employees' and beneficiaries' activities more convenient.





## **BENEFICIARIES**

In 2021, Maison Chance Social Center in Dak Nong helped a total of 1,276 people, including people with disabilities, disadvantaged children, and families.



#### **INTERNAL BENEFICIARIES**

At the Maison Chance Center in Dak Nong, 138 underprivileged children receive free education. They are mostly from ethnic minorities in the region, accounting for 95% of the total. Since their families live far away from the Center, they stay here on weekdays to learn.

25 children with physical and mental disabilities are being taken care of by specialized teachers.

23 adults with disabilities are learning and working at the Center.



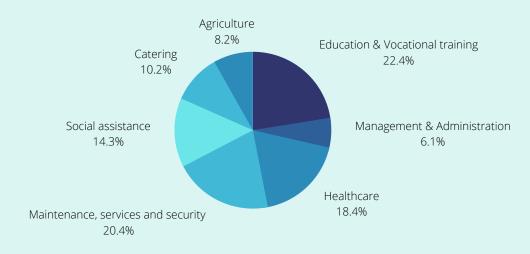
#### **EXTERNAL BENEFICIARIES**

The Social Center assisted 1,090 poor people with the emergency food aid in the face of the Covid-19 pandemic. This aid included rice, instant noodles and other basic products.



## **EMPLOYEES**

Maison Chance Social Center in Dak Nong employs 49 people in various departments, mostly in education and health departments. There are also 13 Vietnamese volunteers working at the Social Center.



## **EDUCATION**

## **PRIMARY SCHOOL**

There are 5 primary classes from grade 1 to grade 5 and 3 specialized education classes at Maison Chance Social Center in Dak Nong. Despite the impacts of the pandemic, the school year 2020 - 2021 finished well.

135 pupils took the end-of-school-year examination. 25 of them were rewarded for their excellent results.

27 students of grade 5 received the Certificate of primary education. Also, Maison Chance scholarship was awarded to 23 of them, allowing them to pursue their studies as they wanted.

The new school year 2021 - 2022 started with 163 students.

98%

of Village Chance pupils passed the Math exam.

97%

of Village Chance pupils passed the Vietnamese exam.





## **SPECIAL NEEDS CLASSES**

Based on their physical, mental, and intellectual capabilities, 25 children are divided into three classes of different levels. Each class is followed by one teacher.

The special education curriculum ranges from functional education to social skills and independent living skills, as well as vocational skills.

Functional education aims to improve the physical health and mobility of children. Therapy sessions are also integrated into the school-day curriculum such as physiotherapy, hydrotherapy, animal therapy, music therapy, therapeutic gardening, and therapeutic painting. They also participate in other physical activities such as swimming, dancing, and gymnastics with their non-disabled friends.

Personal and social skills can benefit students with a wide variety of skills and abilities when they are integrated directly into everyday activities. The teachers also assist the children to develop their creative potential. Painting, singing, and dancing are among the activities that are arranged, helping the children to broaden their skill sets and explore their potential.



# VOCATIONAL TRAINING

At Maison Chance Social Center in Dak Nong, 23 adults with disabilities work and learn together in four vocational training workshops, including painting, IT, hard-stone carving and sewing.

IT

6 apprentices

The apprentices learn how to design and manage websites, as well as some fundamental graphic design software like Photoshop, Illustrator...

#### **SEWING**

7 apprentices

The workshop gives women from low-income backgrounds the opportunity to learn and develop sewing skills. The class is going to take one year.

## **PAINTING**

5 apprentices

The beneficiaries continue to hone their techniques by working on different subjects such as landscapes, still-life...
The three most experienced members gave painting lessons to the children at the Social Center.

### HARDSTONE CARVING

5 apprentices

The apprentices learned basic techniques including cutting, carving, and polishing. They also started working on simple subjects like animal statues or religious statues.





## **SOCIAL DEPARTMENT**

The social department looks after the beneficiaries' daily lives at the Center to ensure their physical and emotional wellbeing.

The department is responsible for evaluating the applications for admission to the Social Center. Our social workers maintain a close relationship with the beneficiaries' families, which allows us to quickly identify and address any problems that arise.

They also keep track of around forty scholarship recipients from Maison Chance. This assistance helps these students to pursue their studies in high school and university after completing their education at the Dak Nong Social Center's primary school.

In 2021, the social workers coordinated urgent food aid programs for ethnic minority households that were experiencing difficulties in the region as a result of the extended Covid-19 restrictions.

From September to November 2021, the program handed out aid packages of rice, noodles, and other essential foodstuffs to around 1,090 people in need, at a cost of 22 dollars per month per person.



## HEALTH DEPARTMENT

The Dak Nong Social Center's health department looks after the physical and emotional well-being of 184 people.

A team of 9 professionals gives everyday physiotherapy and hydrotherapy sessions, basic healthcare, medications, vitamins, etc, to the beneficiaries. Dental problems, especially of the children, are also taken care of. The health department will arrange appointments or hospitalization in Saigon hospitals for cases that need specialized treatment.

In 2021, the department is also responsible for implementing health protection measures to avoid the risk of contamination from Covid-19. The diagnostic tests have periodically been carried out. To date, all the employees and beneficiaries from 12 years old at the Social Center have been fully vaccinated.

151 DENTAL CHECK-UPS

DONE BY MAISON CHANCE'S PROFESSIONALS

118 HOSPITAL VISITS

FOR CONSULTATION OR HOSPITALIZATION



# AGRICULTURAL DEPARTMENT

The agricultural department takes care of the fruit garden, vegetable garden and livestock in the Center (horses, goats, chickens, ducks, pheasants, pigeons, rabbits...). There are also two fishponds.

In the gardens, there are many kinds of vegetables, which contribute to the nutritional value and freshness of the meals served to the beneficiaries. Besides, fruit trees such as jackfruit, mango, banana, guava, longan and papaya have begun to bear fruit.

Organic farming methods have been applied instead of using pesticides at the Center.

Maison Chance - Annua



## **CATERING**

The kitchen's staff are responsible for preparing 3 meals a day (breakfast, lunch, and dinner) for the beneficiaries and the employees of the Social Center. Every day, approximately 550 meals are served. The diet is updated regularly to meet the nutritional requirements of children and people with disabilities.

The freshness of the vegetables and meat supplied by the Center's farm ensures that the meals are of high quality. Dessert options include fruit and yogurt. When it comes to selecting ingredients and preparing meals, food safety is a top priority.





# ADMINISTRATIVE DEPARTMENT

The department is responsible for the proper operation of the Social Center by handling paperwork and administrative procedures with local authorities. It also organizes events and registers international volunteers and visitors with the local police department.

## MAINTENANCE DEPARTMENT

The maintenance department is in charge of maintaining the facilities of Maison Chance Social Center in Dak Nong. The department is also repairing and maintaining beneficiaries' wheelchairs and electric wheelchairs, as well as the computers and other machines in classrooms and vocational training workshops.

## **PROJECTS OFFICE**

The NGO Maison Chance is represented in Vietnam by the Projects Office and managed by Tim Aline Rebeaud. The office has five members. In 2021, all the employees had to work from home to cope with the Covid-19 situation in Saigon.

The Projects Office's main responsibility is to seek funding for programs and activities implemented in the Maison Chance Social Centers in Saigon and in Dak Nong province. It also continues to develop other projects in favor of disadvantaged populations.

The office also ensures the monitoring and evaluating the effect of the ongoing programs in order to report to the donors.

It is also in charge of the communication of Maison Chance through social media platforms such as the website, Facebook...





# COORDINATION COMMITTEE

The Coordination Committee was created in May 2020 in order to share information between the Social Centers, Projects Office, and Social Enterprise and take appropriate actions for the better effectiveness of Maison Chance's activities.

The Committee is composed of 13 members including a chairperson and a vice-chairperson. The members are the representatives of the four entities. Their participation in the Committee is on a voluntary basis and they do not receive any remuneration.

The Committee holds an ordinary meeting at least once a month at the Take Wing Center.



"THE PROFITS GENERATED BY COMMERCIAL ACTIVITIES BRING A STABLE REMUNERATION FOR THE BENEFICIARIES"

# THE SOCIAL ENTERPRISE OF MAISON CHANCE

Created in 2019, the Social Enterprise of Maison Chance aims to promote and distribute products and services which are provided by people with disabilities and disadvantaged adolescents, supported by Maison Chance in Saigon and Dak Nong.

The Chairperson of the Management Board is Ms. Tim Aline Rebeaud, and the Executive Director is Ms. Ly Thi Bich Tram, a former beneficiary of Maison Chance. There are also four full-time employees.

#### MAIN PRODUCTS AND SERVICES

In addition to handicrafts such as fabric objects, paintings, and articles made of semi-precious stones, the Social Enterprise also sells agricultural products, such as cashew nut, macadamia nut, black pepper, coffee blossom honey, turmeric powder, honey turmeric balls, coffee, and Queen corn. Pastries made by the disadvantaged youths from the bakery workshop with fresh ingredients and no preservatives are also available.

The Social Enterprise also manages some guest rooms in Saigon and Dak Nong for visitors who want to visit Vietnam while doing activities in favor of the underprivileged.





#### **BUSINESS ACTIVITIES IN 2021**

The long-running pandemic restrictions have had a severe impact on the Social Enterprise's economic activities in 2021, particularly during the period when Saigon implemented social distancing from June to September. To adapt to the circumstances, employees were required to work remotely. In October, the Social Enterprise's operations were progressively recovered.

Despite numerous hurdles, the business results in the year of the Social Enterprise were highly positive. Agricultural and sewing products generated the most revenue, mainly from purchases from Singapore, Australia, Switzerland, and France. Baked goods and ice cream, paintings, and hard-stone carvings followed. Tourism services brought in no revenue on their own.

In 2022, the Social Enterprise plans to continue producing new products, focusing on healthy agricultural products. We also expect the tourism services will rebound quickly when Vietnam fully reopens its borders for international tourists.





## **FINANCIAL REPORT**

## I. Expenditure of the Maison Chance Social Center in Saigon

No.	Categories	Amount		Amount (USD)
A	EXCEPTIONAL COSTS	2 312 526 438	VND	102 053
	Renovation, maintenance	2 312 526 438	VND	102 053
В	OPERATING COSTS	9 737 242 491	VND	381 837
1.	Food	818 571 658	VND	36 124
1	Rice	79 900 000	VND	3 526
2	Vegetables, meat	393 674 107	VND	17 373
3	Gas, spices	96 647 340	VND	4 265
4	Staff salary, insurance and healthcare	248 350 211	VND	10 960
H.	Healthcare	873 455 211	VND	38 546
1	Consultations and medication	219 354 421	VND	9 680
2	Medical supplies	148 666 590	VND	6 5 6 1
3	Staff salary, insurance and healthcare	505 434 200	VND	22 305
III.	Social department	1 373 158 107	VND	60 598
1	Personal hygiene	29 709 531	VND	1 311
2	Clothes, shoes, bed linen	16 654 000	VND	735
3	Collective activities	108 787 000	VND	4 801
4	External aid	847 588 516	VND	37 405
5	Social reintegration costs	61 340 000	VND	2 707
6	Staff salary, insurance and healthcare	309 079 060	VND	13 640
IV.	Vocational training	349 650 397	VND	15 430
1	Sewing class	676 000	VND	30
2	Painting class	1	VND	-
3	IT class	7 315 000	VND	323
4	Hardstone-cutting class	21 546 000	VND	951
5	Baking class	27 601 482	VND	1 218
6	Outside training	15 900 000	VND	702
7	Staff salary, insurance and healthcare	276 611 915	VND	12 207
V.	Education	1 556 631 958	VND	68 695
1	Primary school	1 077 552 421	VND	47 553
1.1	Tuition fee	99 205 000	VND	4 378
1.2	Uniforms	24 762 500	VND	1 093
1.3	School supplies	211 754 941	VND	9 345
1.4	Other expenses (activities, events)	114 246 500	VND	5 042
1.5	Staff salary, insurance and healthcare	627 583 480	VND	27 696
2	Kindergarten - Special education	479 079 537	VND	21 142
2.1	School supplies	11 227 000	VND	495
2.2	Food	92 710 660		4 091
2.3	Staff salary, insurance and healthcare	375 141 877	VND	16 555
VI.	Administration	1 165 751 441	VND	51 445
1	Office supplies, telephone, internet	91 717 467	VND	4 048

2	Public relations	16 627 214	VND	734
3	Staff salary, insurance and healthcare	1 057 406 760	VND	46 664
VII.	Transportation	220 690 500	VND	9 739
1	Fuel	29 621 000	VND	1 307
2	Maintenance and repair of vehicles	73 630 900	VND	3 249
3	Maintenance and repair of wheelchairs	10 244 000	VND	452
4	Staff salary, insurance and healthcare	107 194 600	VND	4 731
VIII.	Infrastructures	2 424 252 360	VND	106 984
1	Electricity, water	518 604 000	VND	22 886
2	Equipment	146 800 000	VND	6 478
3	Repair and maintenance	340 370 460	VND	15 021
4	Cleaning	108 768 270	VND	4 800
5	Staff salary, insurance and healthcare	1 309 709 630	VND	57 798
IX.	Volunteers	7 351 000	VND	324
X.	Other staff-related expenses	89 980 000	VND	3 971
XI.	Other expenses	15 297 274	VND	675
XII.	Production	842 452 585	VND	37 178
1	Raw materials	262 914 590	VND	11 603
2	Labor cost	442 304 395	VND	19 519
3	Staff salary, insurance and healthcare	137 233 600	VND	6 056
	TOTAL (A + B)	12 049 768 929	VND	531 764

## II. Expenditure of the Maison Chance Social Center in Dak Nong

No.	Categories	Amount		Amount (USD)
l.	Food	1 563 914 669	VND	69 017
1	Rice	130 075 000	VND	5 740
2	Vegetables, meat	1 001 439 700	VND	44 194
3	Gas, spices	116 882 640	VND	5 158
4	Staff salary, insurance and healthcare	315 517 329	VND	13 924
II.	Healthcare	970 866 080	VND	42 845
1	Consultations and medication	213 168 335	VND	9 407
2	Medical supplies	82 739 950	VND	3 651
3	Staff salary, insurance and healthcare	674 957 795	VND	29 786
III.	Social department	2 045 894 110	VND	90 287
1	External aid	1 547 423 000	VND	68 289
2	Personal hygiene	28 900 000	VND	1 275
3	Clothes, shoes, bed linen	17 102 000	VND	755
4	Collective activities	52 457 400	VND	2 315
5	Social reintegration cost	2 730 000	VND	120
6	Staff salary, insurance and healthcare	397 281 710	VND	17 532

IV.	Vocational training	542 946 894	VND	23 961
1	Sewing class	4 848 000	VND	214
2	Cashew nut production	11 258 500	VND	497
3	Painting class	1 355 000	VND	60
4	IT class	7 998 000	VND	353
5	Hardstone cutting class	377 882 500	VND	16 676
6	Staff salary, insurance and healthcare	139 604 894	VND	6 161
٧.	Education	788 611 311	VND	34 802
1	Primary school	557 282 221	VND	24 593
1.1	Uniforms	12 210 000	VND	539
1.2	School supplies	43 239 300	VND	1 908
1.3	Other expenses (activities, events)	9 886 600	VND	436
1.4	Staff salary, insurance and healthcare	491 946 321	VND	21 710
2	Special education	231 329 090	VND	10 209
2.1	Uniforms	800 000	VND	35
2.2	School supplies	7 036 000	VND	311
2.3	Staff salary, insurance and healthcare	223 493 090	VND	9 863
VI.	Administration	254 789 156	VND	11 244
1	Office supplies, telephone, internet	39 866 409	VND	1 759
2	Public relations	15 542 745	VND	686
3	Staff salary, insurance and healthcare	199 380 002	VND	8 799
VII.	Transportation	109 559 177	VND	4 835
1	Fuel	44 279 404	VND	1 954
2	Maintenance and repair of vehicles	8 290 000	VND	366
3	Staff salary, insurance and healthcare	56 989 773	VND	2 5 1 5
VIII.	Infrastructures		MAID	
		1 049 274 484	VND	46 305
1	Cleaning	1049 274 484	VND	<b>46 305</b> 4 801
1 2			A STATE OF THE PARTY OF T	
	Cleaning	108 796 228	VND	4 801
2	Cleaning Electricity, water	108 796 228 275 209 098	VND VND	4 801 12 145
2	Cleaning Electricity, water Equipment	108 796 228 275 209 098 126 318 000	VND VND VND	4 801 12 145 5 574
2 3 4	Cleaning Electricity, water Equipment Repair	108 796 228 275 209 098 126 318 000 51 724 000	VND VND VND VND	4 801 12 145 5 574 2 283
2 3 4 5	Cleaning Electricity, water Equipment Repair Staff salary, insurance and healthcare	108 796 228 275 209 098 126 318 000 51 724 000 487 227 158	VND VND VND VND VND	4 801 12 145 5 574 2 283 21 502
2 3 4 5 IX.	Cleaning Electricity, water Equipment Repair Staff salary, insurance and healthcare Other staff-related expenses	108 796 228 275 209 098 126 318 000 51 724 000 487 227 158 12 947 292	VND VND VND VND VND	4 801 12 145 5 574 2 283 21 502 571
2 3 4 5 IX. X.	Cleaning Electricity, water Equipment Repair Staff salary, insurance and healthcare Other staff-related expenses Volunteers	108 796 228 275 209 098 126 318 000 51 724 000 487 227 158 12 947 292 30 410 000	VND VND VND VND VND VND	4 801 12 145 5 574 2 283 21 502 571 1 342
2 3 4 5 IX. X.	Cleaning Electricity, water Equipment Repair Staff salary, insurance and healthcare Other staff-related expenses Volunteers Other expenses	108 796 228 275 209 098 126 318 000 51 724 000 487 227 158 12 947 292 30 410 000 3 072 020	VND VND VND VND VND VND VND VND	4 801 12 145 5 574 2 283 21 502 571 1 342
2 3 4 5 IX. X. XI.	Cleaning Electricity, water Equipment Repair Staff salary, insurance and healthcare Other staff-related expenses Volunteers Other expenses Production	108 796 228 275 209 098 126 318 000 51 724 000 487 227 158 12 947 292 30 410 000 3 072 020 420 358 235	VND	4 801 12 145 5 574 2 283 21 502 571 1 342 136 18 551
2 3 4 5 IX. X. XI. XII. 2	Cleaning Electricity, water Equipment Repair Staff salary, insurance and healthcare Other staff-related expenses Volunteers Other expenses Production Raw materials	108 796 228 275 209 098 126 318 000 51 724 000 487 227 158 12 947 292 30 410 000 3 072 020 420 358 235 268 398 987	VND	4 801 12 145 5 574 2 283 21 502 571 1 342 136 18 551 11 845
2 3 4 5 IX. X. XI. XII. 2	Cleaning Electricity, water Equipment Repair Staff salary, insurance and healthcare Other staff-related expenses Volunteers Other expenses Production Raw materials Staff salary, insurance and healthcare	108 796 228 275 209 098 126 318 000 51 724 000 487 227 158 12 947 292 30 410 000 3 072 020 420 358 235 268 398 987 151 959 248	VND	4 801 12 145 5 574 2 283 21 502 571 1 342 136 18 551 11 845 6 706
2 3 4 5 IX. X. XI. XII. 1 2 XIII.	Cleaning Electricity, water Equipment Repair Staff salary, insurance and healthcare Other staff-related expenses Volunteers Other expenses Production Raw materials Staff salary, insurance and healthcare Agriculture	108 796 228 275 209 098 126 318 000 51 724 000 487 227 158 12 947 292 30 410 000 3 072 020 420 358 235 268 398 987 151 959 248 501 751 404	VND	4 801 12 145 5 574 2 283 21 502 571 1 342 136 18 551 11 845 6 706 22 143
2 3 4 5 IX. XI. XII. 1 2 XIII.	Cleaning Electricity, water Equipment Repair Staff salary, insurance and healthcare Other staff-related expenses Volunteers Other expenses Production Raw materials Staff salary, insurance and healthcare Agriculture Crop farming	108 796 228 275 209 098 126 318 000 51 724 000 487 227 158 12 947 292 30 410 000 3 072 020 420 358 235 268 398 987 151 959 248 501 751 404 58 379 000	VND	4 801 12 145 5 574 2 283 21 502 571 1 342 136 18 551 11 845 6 706 22 143 2 576
2 3 4 5 IX. X. XI. XII. 1 2 XIII. 1 2	Cleaning Electricity, water Equipment Repair Staff salary, insurance and healthcare Other staff-related expenses Volunteers Other expenses Production Raw materials Staff salary, insurance and healthcare Agriculture Crop farming Animal farming	108 796 228 275 209 098 126 318 000 51 724 000 487 227 158 12 947 292 30 410 000 3 072 020 420 358 235 268 398 987 151 959 248 501 751 404 58 379 000 67 830 000	VND	4 801 12 145 5 574 2 283 21 502 571 1 342 136 18 551 11 845 6 706 22 143 2 576 2 993

Maison Chance - Annual Report 2021 | 30

#### III. Investment costs

No.	Categories	Amount		Amount (USD)
1	Construction	925 156 000	VND	40 828
2	Business trip	3 382 000	VND	149
	TOTAL	928 538 000	VND	40 977

## IV. Expenditure of the Projects Office

No.	Categories	Amount		Amount (USD)
1	Staff salary, insurance and healthcare	786 117 200	VND	34 692
2	Operation costs	95 160 212	VND	4 199
3	Communication and marketing	80 614 919	VND	3 558
4	Audit	57 571 000	VND	2 541
5	Financial expenses	14 472 386	VND	639
	TOTAL	1 033 935 717	VND	45 628

TOTAL EXPENSES	984 406

## I. Grants for programs in Saigon

No.	Categories	Amount		Amount (USD)
1	Maison Chance Switzerland	338 024	USD	338 024
1.1	Albatros Foundation: 100 000 CHF	110 642	USD	110 642
1.2	Pétram Foundation: 10 000 CHF	11 064	USD	11 064
1.3	Education and Health Foundation: 50 000 CHF	54 079	USD	54 079
1.4	Baur Foundation: 45 000 CHF	48 671	USD	48 671
1.5	Jthuma Foundation: 30 000 CHF	32 448	USD	32 448
1.6	Pictet Foundation: 25 000 CHF	27 040	USD	27 040
1.7	Maison Chance Switzerland: 50 000 CHF	54 079	USD	54 079
2	Maison Chance USA	125 000	USD	125 000
3	Maison Chance Canada	81 700	USD	81 700
4	NPS Distributors Limited	14 944	USD	14 944
5	Military Vehicle for Charity Inc	3 770	USD	3 770
6	Vietface Foundation Inc.	10 001	USD	10 001
7	Mr. PHUNG Lien Doan	5 000	USD	5 000
8	BASAID - Association for basic aid	15 512	USD	15 512
9	Maison Chance France	24 623	EUR	27 710
9.1	Association Vietnam Entraide et Solidarité	10 275	EUR	11 563
9.2	Enfant du Mékong	3 738	EUR	4 207
9.3	Maison Chance France	10 610	EUR	11 940
10	Maison Chance Belgium	6 000	EUR	6 752
11	Terre des Hommes Alsace	24 000	EUR	27 009
12	Enfance Partenariat Vietnam	1 500	EUR	1 688
13	La Bonne Étoile Foundation	5 000	EUR	5 627
14	Nguyen Duong Foundation	4 969	EUR	5 591
15	The Kind Heart Foundation (Quy Thien Tam)	69 000 000	VND	3 045
16	Thai Chau Co., Ltd	16 800 000	VND	741
17	Roche Vietnam Company Limited	143 251 734	VND	6 322
18	MoMo (M_Service Jsc)	65 067 928	VND	2 871
19	GIVEASIA PTE. LTD.	220 504 430	VND	9 731
20	GAP International Sourcing Vietnam	141 560 000	VND	6 247
21	NashTech Vietnam	40 000 000	VND	1 765
22	SAITEX INTERNATIONAL DONG NAI (VN) Ltd.	5 750 000	VND	254
23	VIETSING MEDICAL DEVICES JOINT STOCK COMPANY	10 000 000	VND	441
24	FWM Company	21 000 000	VND	927
25	Individuals & Organizations	2 475 033 050		
	•	17 686	USD	17 686
		2 885		
26	Donations in kind	621 031 600		
	Total			888 237
	iotai			000 237

## II. Grants for programs in Dak Nong

No.	Categories	Amount		Amount (USD)
1	Maison Chance USA	75 000	USD	75 000
2	CASIRA	1 975	USD	1 975
3	Terre des Hommes Alsace	31 556	EUR	35 512
4	La Bonne Étoile Foundation	10 000	EUR	11 254
5	Organisation Internationale de la Francophonie	244 081 818	VND	10 771
6	eSmart Company	54 000 000	VND	2 383
7	Ms. PHAN Thu Huong	1 572 349 195	VND	69 389
8	Lotus Charity Foundation (Quy Bong Sen)	1 000 000 000	VND	44 131
9	Hoa Sen Group	100 000 000	VND	4 413
10	Individuals & Organizations	348 826 085	VND	15 394
	Total			270 222

#### III.Sales revenue

No.	Categories	Amount		Amount (USD)
	Maison Chance in HCMC	1 580 298 736	VND	69 740
1	Production and services	351 927 260	VND	15 531
2	Apartments for rent at Village Chance	752 679 000	VND	33 217
3	Other revenues	63 956 316	VND	2 822
4	Stocks	411 736 160	VND	18 170
	Maison Chance in Dak Nong	1 097 922 887	VND	48 452
1	Production	480 519 688	VND	21 206
2	Restaurant	295 467 166	VND	13 039
3	Agricultural products from the farm	160 207 000	VND	7 070
4	Solar power	87 145 378	VND	3 846
5	Other revenues (Staff meals, recycling, liquidating)	74 583 655	VND	3 291
	Total			118 192

1 276 651

In accordance with Eximbank's exchange rate on 12/31/2021

TOTAL INCOME

EUR 1 = VND 25 501

USD 1 = VND 22 660

